



NICOLAS MEUNIER

32 years old, French

CONTACT



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[LinkedIn profile](#)



[Publications and articles](#)

EDUCATION

2013-2015 – Escola de Engenharia de São Carlos (EESC-USP), SP, Brazil
Double degree in Aeronautical Engineering

2013-2011 – École Centrale Paris (ECP),
Master's Degree in Engineering

2009-2011 – Classes préparatoires at Lycée Stanislas (Paris)
Intensive courses in Mathematics / Physics

LANGUAGES

English Fluent (15 months in the Netherlands)
Certificate of Proficiency in English, Cambridge University

Portuguese Fluent (18 months in Brazil)

French Mother tongue

Spanish Good level written/oral

Chinese Beginner level written/oral

After a career start in the transport industry and 6 years in a consulting firm specialized on **climate transition strategy**, I would like to **pursue my career in a more operational environment to develop the transition and its business models back in the transport industry.**

EXPERIENCE

CARBONE 4 | Paris, Lyon

• 2023-2025 | SENIOR MANAGER (CURRENT POSITION)

Responsible for the Transport Practice (> 1 M€ turnover, management of 8 people), covering the climate transition strategy for **all transport modes (air, road, sea, rail, urban)**. Definition of **commercial positioning and strategy**, **expertise development**, and **communication**. **Sponsor for big projects, publications/articles review**. Career management of 3 people.

• 2022 | PROJECT LEADER

Responsible for project management within Transport and Energy practices. Management of several studies in parallel, with 1-2 consultant teams, e.g. **multi-partner project on electric truck**. Expert role: conferences, **EXCOM training**, interviews and articles.

• 2021 | SENIOR CONSULTANT (LYON)

Responsible for complex project production (sustainable battery criteria) and **management of project on climate strategy definition**. Development of **Transport and Energy expertise**.

• 2019-2020 | CONSULTANT

Conducting low carbon strategic studies to help private and public entities to decarbonize their income and activities (market supply and demand evolution analysis, **business risks and opportunities identification**, quantification of lifecycle emissions)

AIR-FRANCE-KLM | Paris, Amsterdam

• 2018 | PRICING MANAGER

Responsible for the pricing strategy of French market (annual turnover: 1B€) to North America within the North Atlantic Joint Venture. **Data analysis** to track shares performance and model market trends. **Coordination with sales team**.

• 2016 – 2017 | NETWORK FLEET MANAGER

Responsible for the strategic allocation of long haul fleet (+100 aircraft). **Optimization** of the fleet productivity and profitability. Involved in fleet investments and production plans linked to the long-term strategy. **Regular reports to Executive Board members**.

• 2015 – 2017 | NETWORK PLANNER

Responsible for capacity (seats) strategy. Optimization of routes portfolio and **recommendations to Executive Board members**. **Strong cooperation with North Atlantic and Chinese JV**.